



## Changing demand trends in cold storage temperature management

The vital challenges faced by the Indian cold storage industry include space constraints, technological advancements, and evolving scenarios. With India's position as the world's largest producer of milk and the second-largest producer of fruits and vegetables, there is a growing demand for robust and efficient cold storage management across various sectors.

India's cold storage industry is witnessing a significant transformation driven by changing demands and technological advancements. The shift towards multi-commodity models and innovative

chilling options is reshaping the industry. India's cold storage industry, traditionally developed for bulk products like onions and potatoes, is undergoing a significant transformation. With India's position as the world's largest producer of milk and the second-largest producer of fruits and vegetables, there is a growing demand for robust and efficient cold storage management across various sectors. Farmers are increasingly shifting towards cultivating fruits and vegetables

due to increased risks and investments in grain crops. This shift has led to a surge in demand for specialised cold storage facilities such as mushroom chambers, ripening facilities, and apple-controlled atmosphere storage. This transition towards multi-commodity models ensures better investment return and enables year-round plant operation.

### Technological advancements

Over the past few decades, the cold storage industry has witnessed significant technological upgrades globally. According to reports, the global Cold Storage Warehouse market is projected to grow significantly, reaching US\$ 331.5 billion by 2031 at a CAGR of 12 per cent from 2023 to 2031. High-energy-efficient refrigeration systems with superior performance and thermal insulation have revolutionised the industry, says Mukesh Aggarwal, General Secretary of the Federation of Cold Storage Association of India. Within the cold storage sector, two types of distinct segments exist. The first segment comprises traditional cold stores primarily used for commodities like potatoes. According to Vikas Choudaha, Senior Vice President & Business Head at Godrej Storage Solutions, there is a growing potential for cold chain logistics and warehousing

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in the food industry, particularly in seafood, meat, and poultry. The second aspect pertains to specific regions with seasonal demands for cold storage. Establishing and maintaining cold storage for short durations poses unique challenges.

**Innovations and cold chain strategies to meet growth in demand**

Innovation plays a crucial role in meeting the evolving demands of the cold storage industry. Various segments, including the seafood and dairy industries, require advanced chilling options. For instance, the seafood industry may necessitate no-contact freezers, while the dairy industry relies on high-capacity blast freezers. Also, the refrigeration industry holds the prerogative to develop new and innovative products that cater to these specific needs. Furthermore, there is a strong emphasis on optimising the cold chain process for perishable goods, encompassing storage, logistics, and transshipment points. Inadequate handling during transportation or at intermediate points in the supply chain can lead to wastage, prompting the use of large-sized trucks to ensure proper care during transit.

Companies are actively exploring design strategies for cold storage warehouses to reduce refrigeration load and enhance energy efficiency. Rather than creating separate cold rooms within the warehouse, the focus is shifting towards constructing the entire warehouse with double walls for insulation. This approach and the construction of taller warehouses help mitigate heat load and improve refrigeration efficiency.

While the growth in the cold storage industry is promising, significant parts of India still need access to cold chain infrastructure. Rajat Gupta, Founder & CEO of TESSOL, highlights the importance of government policies, infrastructure development, innovation, and profitability in encouraging more players to enter the cold chain business. Additionally, increasing demand for transparency and traceability in the supply chain drives the need for enhanced cold storage facilities.

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Solar panels on the warehouse roof and surrounding areas can wholly or partially fulfil the energy requirements of cold storage facilities.

**SWARUP BOSE**  
FOUNDER & CEO  
OF CELCIUS TECHNOLOGIES.



AI will lead the way for automated temperature management as frequent deliveries require adjusting the temperature based on the product type and weather.

**RAJAT GUPTA**  
FOUNDER & CEO  
TESSOL.



Cold storage facilities play a crucial role in maintaining the quality and safety of perishable items, reducing food waste and ensuring the uninterrupted supply chain of goods.

**ARVINDER PENTAL**  
VP & HEAD - COMMERCIAL REFRIGERATION,  
VOLTAS LIMITED.



Globally, high energy-efficient refrigeration is available with excellent performance and thermal insulations, which has changed the industry's landscape.

**MUKESH AGGARWAL**  
GENERAL SECRETARY,  
FEDERATION OF COLD STORAGE ASSOCIATION OF INDIA.



The ability to store cooling or electricity when it is available at a lower cost is one of the most cost-effective storage options when electricity is expensive or unavailable.

**VISHNU SASIDHARAN**  
VICE PRESIDENT,  
CLIMATE TECHNOLOGIES, PLUS ADVANCED TECHNOLOGIES.



The milk, dairy and pharmaceutical industries are embracing mobile racking systems in temperature-controlled warehouses in moderate and sub-zero environments.

**VIKAS CHOUDAHA**  
SENIOR VICE PRESIDENT & BUSINESS HEAD,  
GODREJ STORAGE SOLUTIONS, GODREJ & BOYCE MFG. CO. LTD.

**Energy storage**

In the cold storage industry, energy storage solutions, including batteries, are gaining traction, as they offer a reliable backup during power outages. Cold warehouses, which account for 70 per cent of total requirements, heavily rely on cooling systems, resulting in cooling consuming 80 per cent of total electricity consumption. By utilising energy storage technologies, such as

batteries, businesses can reduce their dependence on traditional power sources like backup generators and diesel generators. Storing cooling or electricity, when available at a lower cost, becomes an attractive option, especially when electricity prices are high or unavailable. Vishnu Sasidharan, Vice President of Climate Technologies at Plus Advanced Technologies, highlights that energy storage is

a cost-effective solution for these scenarios. On the other hand, Swarup Bose, Founder & CEO of Celcius Technologies, emphasises the potential of solar power as a sustainable energy source for cold storage, reducing carbon footprints significantly. Solar panels on the warehouse roof and surrounding areas can wholly or partially fulfil the energy requirements of cold storage facilities.

### PCM and temperature control

Traditionally, maintaining a consistent temperature throughout the storage space has been the norm. However, in taller warehouses, a more sophisticated approach is being adopted. Temperature mapping using strategically placed sensors across storage rack systems allows for precise temperature control and the prevention of localised hot spots or variations. Phase change materials (PCMs) are being integrated into cold storage and building HVAC systems, providing consistent temperature control without the need for compressors to run for extended periods. PCM technology allows conventional freezers to be turned off completely, resulting in energy efficiency by reducing compressor runtime. Insulating the freezer and utilising PCMs significantly enhances thermal efficiency, leading to a compressor frequency reduction of up to 20 to 30 per cent. This implementation of PCMs in refrigeration systems offers a significant advantage in terms of energy savings.

By integrating controls, the cooling system can be optimized for energy efficiency. Arvinder Pental, VP & Head – Commercial Refrigeration, Voltas says, in reality, the controls enable intelligent operations, including advanced algorithms and sensors that adjust cooling output based on real-time data. This helps to minimise energy consumption, reducing operational costs and environmental impact.

### Overcoming challenges

Energy efficiency remains a primary concern, and the scarcity of large

land parcels in developed areas poses challenges for expanding cold storage facilities. Mukesh emphasises the challenges the cold storage industry faces, including energy efficiency, space constraints, and the need for multiple temperature zones. To overcome these hurdles, logistics hubs must be developed on the outskirts or in remote locations outside the city. Despite energy efficiency and limited space challenges, there is a growing focus on optimising the cold chain process and developing efficient warehouse designs. Bridging gaps in cold chain infrastructure and meeting the increasing demand for transparency and traceability are crucial for sustaining the industry's growth.

### Integration and automation for efficiency

To optimise temperature control and eliminate inefficiencies, warehouses increasingly integrate their operations with manufacturing or supply. Automated storage and retrieval systems enable precise temperature control, with most storage operations occurring in the back end while human operators handle inbound and outbound areas. Seamless integration and automation, utilising conveyors and other technologies, are pursued from the processing area to storage, improving overall efficiency.

Mobile racking systems have become popular in temperature-controlled warehouses in moderate and sub-zero environments. Industries such as milk, dairy, and pharmaceuticals have embraced this technology for

its numerous benefits. Purpose-built solutions, designed in collaboration with experts and consultants, prioritise storage and handling in the cold storage sector.

### Future advancements

Embracing environmentally friendly cooling systems becomes crucial in the pursuit of sustainable practices. With increasing environmental concerns, the choice of cooling systems becomes crucial. Using HFC refrigerants, compressor-based refrigeration poses energy challenges and contributes to global warming. As the phase-down of HCFC refrigerants has begun and HFO refrigerants are on the rise, cooling systems should meet the highest and steady demand with optimal energy efficiency. Freon systems are preferred over ammonia systems as they offer better cooling capabilities.

The cold storage industry is witnessing a transformative shift driven by advancements in energy storage, innovative temperature control approaches, integration, and automation. Implementing phase change materials enhances energy efficiency and precise temperature control in refrigeration systems. Integration and automation optimise warehouse operations, while mobile racking systems provide improved storage capabilities. By adopting these advancements, the cold storage industry is poised for enhanced efficiency, reduced energy consumption, and minimised environmental impact to meet the evolving needs of diverse sectors and ensure efficient management of perishable goods. ❁





## Surging demand for cold storage spurs the need for freezers

There is an increasing demand for cold storage facilities to store and distribute various perishable products such as food, pharmaceuticals, and chemicals. This rising demand has increased the need for freezers within cold storage and warehouses, envisions Arvinder Pental, VP & Head – Commercial Refrigeration, Voltas Limited.

**Arvinder Pental**

VP & Head – Commercial Refrigeration  
Voltas Limited

### What are some key features and advantages of Voltas' HVAC&R solutions?

Voltas has established itself as a game-changer in the HVAC&R sector, bringing groundbreaking solutions and services. Our extensive portfolio encompasses various HVAC&R products, from air conditioning systems and ventilation solutions to refrigeration offerings. The expertise of Voltas lies in providing bespoke, eco-friendly solutions that are energy-efficient, effectively meeting the diverse requirements of industries and consumers alike. We consistently enhance our consumer products through meticulous research and constant innovation, integrating pertinent features to ensure we align with customers' expectations in commercial, industrial, and residential domains.

With a steadfast commitment to innovation, top-notch quality, and sustainable practices, Voltas maintains its lead in the HVAC&R industry by continuously staying ahead of technological advancements. Our state-of-the-art testing facilities, including precision environment-controlled and psychometric test labs, hold NAEL certification. Moreover, our air-cooled and water-cooled chiller test beds are AHRI certified. Voltas strives to offer customers reliable, cost-effective, and eco-conscious

solutions, all while our dedicated team of experts remains steadfast in delivering excellence and meeting the evolving demands of the dynamic HVAC market.

### How does Voltas leverage IoT technology and advanced automation in its cold storage facilities to enhance efficiency and sustainability?

Acknowledging the critical role of cold storage facilities in safeguarding perishable goods, reducing food waste, and ensuring smooth supply chains, Voltas excels in delivering tailored solutions to address clients' specific requirements. Our specialised cold storage facilities stand out for their eco-friendly features, energy efficiency, and integration with IoT technology. Meticulously designed to cater to various industries, these facilities enable optimal performance and sustainable practices.

Robust investment in cold storage infrastructure is vital in expanding storage capacity and coverage within a country. This objective can be accomplished by strategically constructing new facilities and targeted upgrades of existing ones. Furthermore, integrating advanced technologies like IoT, automation, and data analytics substantially enhances cold storage operations, enabling real-time monitoring, precise temperature regulation, and

optimised inventory management. It is equally imperative to prioritise energy efficiency and sustainability by implementing eco-friendly solutions, including energy-saving equipment, insulation materials, and renewable energy sources. These measures not only reduce operational costs but also minimise environmental impact.

Government-industry collaboration is imperative for nurturing the growth of cold storage facilities. By offering incentives, tax benefits, and favourable policies, the government can stimulate investments and foster an environment conducive to expansion. Additionally, fostering collaboration among farmers, distributors, and logistics providers is vital for seamless integration within the supply chain, optimising inventory management, minimising waste, and enhancing logistical operations. These strategies strengthen a country's cold storage capabilities, ensuring a more efficient and sustainable food supply chain.



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